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#### ANSON COUNTY

#### CABARRUS COUNTY

Concord  
Harrisburg  
Kannapolis  
Mount Pleasant

#### GASTON COUNTY

Belmont  
Bessemer City  
Cherryville  
Cramerton  
Dallas  
Gastonia  
High Shoals  
Lowell  
McAdenville  
Mount Holly  
Ranlo  
Spencer Mountain  
Stanley

#### IREDELL COUNTY

Harmony  
 Mooresville  
Statesville  
Troutman

#### LINCOLN COUNTY

Lincolnton

#### MECKLENBURG COUNTY

Charlotte  
Cornelius  
Davidson  
Huntersville  
Matthews  
Mint Hill  
Pineville

#### ROWAN COUNTY

China Grove  
Cleveland  
East Spencer  
Faith  
Granite Quarry  
Landis  
Rockwell  
Salisbury  
Spencer

#### STANLY COUNTY

Badin  
Albemarle  
Locust  
New London  
Norwood  
Oakboro  
Richfield  
Stanfield

#### UNION COUNTY

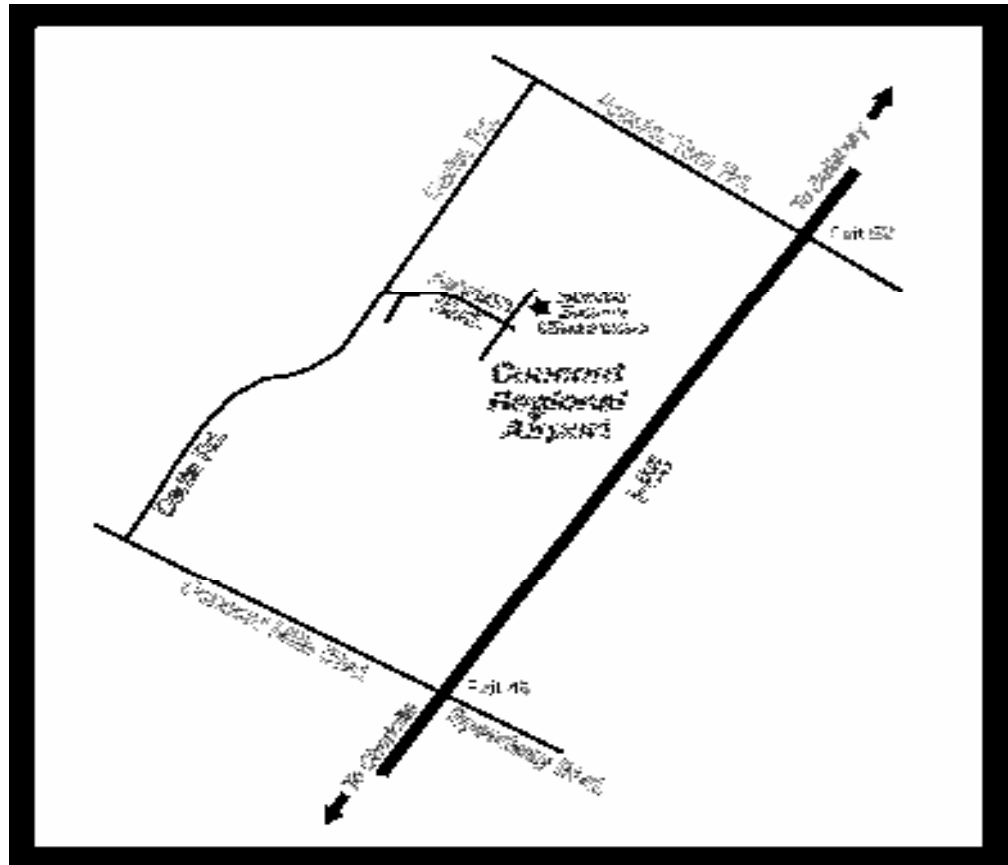
Hemby Bridge  
Indian Trail  
Lake Park  
Marshville  
Marvin  
Mineral Springs  
Monroe  
Stallings  
Unionville  
Waxhaw  
Weddington  
Wesley Chapel  
Wingate

## Centralina Council of Governments Charlotte, North Carolina

**TO:** Executive Committee  
**FROM:** James R. Hassinger, Executive Director  
**DATE:** June 15, 2001  
**RE:** **Executive Committee Meeting  
Notice and Agenda**

Chairperson Marshall has called the meeting of the Centralina Executive Committee for Wednesday, June 27, 2001. The meeting will begin at 7:00 p.m. at the **Concord Regional Airport – Hunter Brown Classroom, 9000 Aviation Boulevard, Concord** (see map below). Please respond by June 25 by:

- ◆ RETURN the enclosed card
- ◆ E-MAIL at [hthreatt@centralina.org](mailto:hthreatt@centralina.org)
- ◆ CALL 348-2703



Midtown Plaza Building  
1300 Baxter Street, Suite 450  
PO Box 35008, Charlotte, North Carolina 28235  
Phone: 704-372-2416 Fax: 704-347-4710  
[www.centralina.org](http://www.centralina.org)

***Executive Committee Agenda  
June 27, 2001***

***1. Presentation from the Concord Regional Airport Manager***

John Crosby will discuss the plans for the Concord Regional Airport.

***2. Centralina Workforce Development (WFD) Board Presentation***

Mark Whitley, WFD Board Chairman, and David Hollars, Centralina's WFD Director, will make a presentation on the current activities and goals of the Workforce Development Board.

***3. Approval of Minutes of the April 25, 2001 Meeting***

The minutes of this meeting have been mailed to all members of the Executive Committee. They should be approved if correct.

***4. Renewal of Employees' Group Health Insurance for 2002***

The May Board of Delegates meeting voted to authorize the June Executive Committee to advance the processing of the new July 1, 2001 annual health vision and dental insurance contract. Centralina's policy is to pay the primary health insurance plus half the dental and vision insurance for each employee and retiree. Employees' payroll deductions pay half the dental and vision cost plus the cost of coverage for spouse, children, or family. The staff started the renewal work with a market search for comparable proposals. Previous searches showed that insurance companies' small group plans like Centralina's do not cover retirees and so they do not meet the Board adopted policy, but large pools can do so. We sought proposals from the current and other carriers, compared prices, and considered transition costs and other relevant issues.

The search looked at comparable plans. MIT raised its rates May 17 for the 2002 fiscal year. MIT's FY 02 rates are 32% higher for the same health coverage, and the quote offered three options: Healthplus (the current plan) \$308.00, Careplus \$285.00, and Med-500 \$268.00. These three options offer lower benefits to correspond to the lower premium costs, and the main benefits that become lower are the deductible and the out of pocket exposure. The Association of County Commissioners' similar group insurance pool quoted \$279.11 monthly per employee. This quote is 4% more than the \$268.00 plan MIT quoted, but it has lower benefits (for out-of-pocket / deductibles). Prudential, COG's previous carrier, and its competitors set their renewal prices near the contract's beginning date. Prudential FY01 quotes failed to meet COG's policy and generally cost more than the Association or MIT's FY02 quotes.

Compared to COG's FY01 monthly cost per employee of \$233.00, the MIT FY02 cost increases \$75.00 (32%) for Healthplus, \$52.00 (22%) for Careplus, and \$35.00 (15%) for Med-500. The Association's quote is an increase of \$49.11 (21%) for its plan that has lower benefits than MIT's Med-500. MIT's FY01 and FY02 dental and vision rates are the same, and COG pays half the \$14.00 dental and \$6.00 vision costs which is \$10.00 for both.

For its 34 employees' health insurance, MIT's FY02 quote costs the COG \$125,664.00 for Healthplus, \$116,280.00 for Careplus, and \$109,344.00 for Med-500. The Association's quote costs \$113,876.88. Compared to FY01 COG's cost is \$95,064.00. The proposed \$4,080.00 dental and vision cost for COG is unchanged.

The FY01 proposals had increases from 5% to 25% depending on the proposed plan.

In summary, the competitive rates, retirees' coverage availability, transition cost avoidance, and the importance of uninterrupted future coverage place MIT's Careplus proposal as the one that fits the Council's needs and budget best at this time. While it provides increased out-of-network expenses, it helps contain overall costs for both the Council and the employee. The Executive Director asks the Executive Committee to approve renewing a contract for the health, dental, and vision with the MIT Careplus beginning July 1, 2001.

5. **Contract with David Maatman for Mass Casualty/Triage Training**

As a part of the update of the Regional EMS Mutual Aid Plan, Region F's EMS Directors decided that training was needed for all responders in mass casualty management and medical triage. This training is aimed not at supplanting what may be done locally, but at ensuring that all responders across the region have a common understanding of the regional plan, terminology, and triage priorities.

Funding for "Train the Trainer" programs was included in the Regional EMS Grant application; that funding is currently in question due to the State's budget situation. However, staff would like to proceed with contracting with Mr. David Maatman, author of the T-4 Triage System and contributor to national standard EMS curricula on trauma and disaster management, for this training. The cost of the contract is estimated at \$4,800, with funding on a 50% matching basis. This will provide several days of training for an estimated 40-50 future instructors in the program.

The Executive Committee is requested to recommend this contract to the Board of Delegates provided that funds become available.

6. **Agreement with Lake Norman Marine Commission**

The Lake Norman Marine Commission has requested contracting with Centralina for administrative services for fiscal year 2002 in the amount of \$25,000. The Executive Director requests the Executive Committee recommend the Board of Delegates approve entering into the contract and approve amending the Centralina's budget.

7. **Other Business**

8. **Comments from the Executive Director**

9. **Adjournment**

Centralina Council of Governments will comply with the Americans with Disabilities Act (ADA), which prohibits discrimination on the basis of disability. Centralina Council of Governments will make reasonable accommodations in all programs/services to enable participation by an individual with a disability who meets essential eligibility requirements. Centralina Council of Governments' programs will be available in the most integrated setting for each individual. If any accommodations are necessary for participation, please contact the Assistant to the Executive

Director, 1300 Baxter Street, Suite 450, Charlotte, NC, Phone (704) 372-2416. Please allow 72 hours advance notice for preparation.

*Minutes*  
*Meeting of the Executive Committee*  
*June 27, 2001*  
*Concord Regional Airport*  
*Concord, NC*

**Delegates Present**

Michael Livingston  
Mike Brown  
Tome Keigher  
David Choate  
Carroll Heavner  
Dumont Clarke  
David Martin  
Joe White  
Leda Belk  
Vernon Johnson  
Pattie Huneycutt  
Deloris Chambers  
Richard Stone

**Others Present**

Jim Hassinger  
Hilda Threatt  
Charles Phillips  
Bob Henderson  
Gayla Woody  
Rebecca Yarbrough  
Mike McLaurin  
David Hollars  
Jeff Emory  
Makayla Huneycutt  
John Livingston  
Jeff Lynn  
John Crosby  
Steve Maag  
Mark Whitley  
Bill McNair

**1. Presentation from the Concord Regional Airport Manager**

John Crosby discussed the future plans for the Concord Regional Airport.

**2. Centralina Workforce Development (WDB) Board Presentation**

Mark Whitley, WDB Board Chairman, and David Hollars, Centralina's WDB Director, presented the current activities and goals of the Workforce Development Board.

**3. Approval of Minutes of the April 25, 2001 Meeting**

A motion by Tom Keigher, a second by Deloris Chambers to approve the minutes of the April 25, 2001 meeting as mailed. Passed.

**4. Renewal of Employees' Group Health Insurance for 2002**

The May Board of Delegates meeting voted to authorize the June Executive Committee to advance the processing of the new July 1, 2001 annual health vision and dental insurance contract. Centralina's policy is to pay the primary health insurance plus half the dental and vision insurance for each employee and retiree. Employees' payroll deductions pay half the dental and vision cost plus the cost of coverage for spouse, children, or family. The staff started the renewal work with a market search for comparable proposals. Previous searches showed that insurance companies' small group plans like Centralina's do not cover retirees and so they do not meet the Board adopted policy, but large pools can do so. Proposals were sought from the current and other carriers, prices were compared, and transition costs and other relevant issues were considered.

The search looked at comparable plans. MIT raised its rates May 17 for the 2002 fiscal year. MIT's FY 02 rates are 32% higher for the same health coverage, and the quote offered three options: Healthplus (the current plan) \$308.00, Careplus \$285.00, and Med-500 \$268.00. These three options offer lower benefits to correspond to the lower premium costs, and the main benefits that become lower are the deductible and the out of pocket exposure. The Association of County Commissioners' similar group insurance pool quoted \$279.11 monthly per employee. This quote is 4% more than the \$268.00 plan MIT quoted, but it has lower benefits (for out-of-pocket / deductibles). Prudential, COG's previous carrier, and its competitors set their renewal prices near the contract's beginning date. Prudential FY01 quotes failed to meet COG's policy and generally cost more than the Association or MIT's FY02 quotes.

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A motion by Mike Brown, a second by Tom Keigher to approve renewing the contract for the health, dental, and vision with the MIT Careplus beginning July 1, 2001.

5. **Contract with David Maatman for Mass Casualty/Triage Training**

As a part of the update of the Regional EMS Mutual Aid Plan, Region F's EMS Directors decided that training was needed for all responders in mass casualty management and medical triage. This training is aimed not at supplanting what may be done locally, but at ensuring that all responders across the region have a common understanding of the regional plan, terminology, and triage priorities.

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A motion by Mike Brown, a second by Michael Livingston to recommend this contract to the Board of Delegates provided that funds become available and consider charging a fee to the trainers. Passed.

**6. Agreement with Lake Norman Marine Commission**

The Lake Norman Marine Commission (LNMC) has requested contracting with Centralina for administrative services for fiscal year 2002 in the amount of \$25,000.

A motion by Michael Livingston, a second by Richard Stone to recommend the Board of Delegates approve entering into a contract with LNMC and approve amending the Centralina's budget. Passed.

**7. Other Business**

The Town of Cornelius has asked Centralina to submit a proposal to provided planning assistance during the maternity leave of their Planning Director. The proposal for assistance will be through December and is estimated to be \$31,490.

A motion by Mike Brown, a second by Leda Belk to recommend the Board of Delegates approve authorization to submit and accept a proposal for Interim Planning Director assistance. Passed.

A motion by Deloris Chambers, a second by Tom Keigher to add an item to the agenda regarding office telephone equipment, service and Internet service. Passed.

Dr. Hassinger discussed staff's activities regarding the search for a provider that would meet Centralina's needs (see attached memorandum).

A motion by Richard Stone, a second by Tom Keigher that staff negotiate with CT Communications, telephone/Internet providers, for the lease of a new telephone/Internet system and service and present their recommendation to the Board of Delegates at its July 2001 meeting. (It is anticipated the total cost will be less than that currently being paid for these services.) Passed.

**8. Comments from the Executive Director**

Dr. Hassinger distributed a new brochure *Centralina Technical Assistance Program The Basics* and discussed a few changes to the technical assistance program.

Dr. Hassinger discussed his activities with the multi-county EPA sustainability project. Centralina is assisting the group meetings at this time and may propose additional technical assistance to aid the project.

The Executive Committee discussed changing the regular meeting of the Executive Committee from the fourth Wednesday to the third Wednesday. Concern was voiced due to other organizations holding their meetings at that time. It was agreed no action would be taken at this time until staff surveys the various groups as to their meeting dates and times.

9. *Adjournment*

Being no further business, the meeting was adjourned.